









Small Business Enterprise Program

March 26, 2025



Purpose

The purpose of this event is to enhance vendor GC and sub-relationships, A/E and subrelationships, including vendor relationships to ensure quality performance on FBISD projects.

The FBISD Small Business Information Sessions will concentrate on criteria for vendors interested in doing business with Fort Bend ISD and the Small Business Enterprise Program, which was adopted by the Fort Bend ISD Board of Trustees.

SBEP participation goal of twenty-five (25%) percent of the dollar amount of all SBEP-eligible contracts

Awards prime contracts for architectural design services, engineering design services or construction services - \$50,000 or greater to utilize certified small businesses, subcontractors, suppliers and consultants

SBEP is a race and gender neutral program, open to participation without regard to race, color, sex, religion, national or ethnic origin, age or disability.





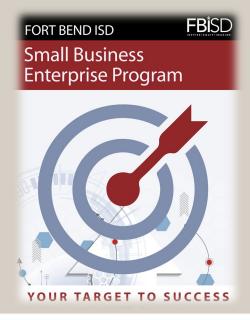
AGENDA

- Doing Business With FBISD Criteria Jeanette Boleware, FBISD Small Business Coordinator
- FBISD Facilities & Maintenance Terence Thomas, Director; Mark Flynn East Zone Manager
- Accessing Capital Resources

PARTNERS – OPPORTUNITIES

• Houston Community College, City of Houston - Housing, Port Houston, Metro, US SBA

FBISD Small Business Team – Wrap Up







DOING BUSINESS WITH FBISD CRITERIA

VENDOR REGISTRATION

Vendor Registration - To be eligible as a "Small Business" under the SBEP, a business must adhere to the following criteria:

- Visit the Vendor Registration section in Bonfire (https://fortbendisd.bonfirehub.com/portal/)
- Vendor Registration Instructions Link
- Registration Video Assistance https://support.gobonfire.com/hc/en-us

DOING BUSINESS WITH FBISD CRITERIA

City of Houston	SBE	MBE	WBE	PDBE
Metro	SBE			
Port Houston	SBE			
US SBA	8A			

Certification - To be eligible as a "Small Business" under the SBEP, a business must have one of the following eligible small business certificates/certifications:

- City of Houston SBE, MBE, WBE, PDBE
 - Visit Online certification https://houston.mwdbe.com/
- Metropolitan Transit Authority (METRO) SBE Email Keandra.Brooks@ridemetro.org
- Port of Houston Authority Enrollment (SBE Certificate)
 Email: pgarcia@porthouston.com
- US Small Business Administration SBA 8A (if authorized by the District for a particular procurement)
 Visit https://certify.sba.gov/

DOING BUSINESS WITH FBISD CRITERIA

Register your Business

The unique entity identifier - On April 4, 2022, the unique entity identifier used across the federal government changed from the DUNS Number to the Unique Entity ID (generated by SAM.gov).

Register your business - https://sam.gov/

https://www.youtube.com/watch?v=4RSHjczdxq8















Facilities & Maintenance

Terrence Thomas, Director Mark Flynn, Manager



Accessing Capital - Resources

5 Ways to Find an SBA Approved Lender



SBA Houston Website - Monthly Lender Activity Reports (SBA Houston District Office Website):

- This will give business owners an idea of lenders who are likely to lend in this area as they have in the past.
- 1. View a list of Houston local lenders: <u>Houston Lender List | U.S. Small Business Administration</u> (sba.gov)
- 2. Utilize the Houston Association of Government Guaranteed Lenders (HAGGL) Member Directory (www.haggl.com)
- 3. Attend a lending event: Visit the SBA Houston website for upcoming events (Find events | U.S. Small Business Administration (sba.gov))
- 4. Work with SBA Resource Partners- SCORE, SBDC, WBC (Find local resources by clicking here):
 - Help business owners to prepare business plan & financials, loan package, perfect your pitch, find a specific lender (at no-charge).
- 5. Use the Online SBA Lender Match Tool (www.sba.gov/lendermatch)





OPPORTUNITIES

https://fortbendisd.bonfirehub.com purchasing@fortbendisd.com

Ref. #	Project	Close Date
CSP 25-009AL	BP031 Bush HS Renovations - Package A	Apr 1st 2025
CSP 25-009AL	BP031 Bush HS Renovations - Package "B" and Package "C"	Apr 1st 2025
RFP 25-043MG	Industry-Based Certifications and Licenses for Career and Technical Education (CTE)	Apr 10th 2025
04-10-25SBE	FBISD Small Business Enterprise Program Workshop - Doing Business with FBISD	Apr 10th 2025
RFP 25-047LB	Photography and Yearbook Services	Apr 18th 2025

FBISD Small Business Enterprise Program Upcoming Events



Virtual One-on-One Meetings (visit www.fortbendisd.com/sbep to request an appointment)



Virtual Information Sessions – May 28, 2025 - (visit www.fortbendisd.com/sbep for details)



In-Person – Workshop – April 10, 2025 – 2:00 – 4:00 PM - James Reese Career and Technical Center (12300 University Blvd., Sugar Land 77479

Small Business Enterprise Program Team Wrap up

